

**Only \$1595
per day***

**Leasing is Back!
Is your management
team ready to capitalize?**

Executing a Lease Strategy

10 Reasons to Consider

1. It all starts with management!
2. If your dealership is going to be successful with leasing in the short and long term, it will be up to your management team.
3. They are the keepers of the culture!
4. To sustain anything long term you management needs a plan and a roadmap.
5. Management sets the tone!
6. Who is developing you sales staff?
7. Has your management team mastered leasing?
8. Can they pencil a lease deal in less than 2-minutes?
9. In-Dealership and tailored to your store.
10. It all ends with management!

Focus of Session (s)

1. Assessment of dealerships processes, skills and defining success for your store.
2. Integrating leasing into your current sales process
3. Identifying challenges & putting them in buckets you can act to resolve.
4. Building an execution plan around the four areas of culture/ environment, training (skills & knowledge), resources and tools.
5. Each manager will know what they need to accomplish, now how get started and have a clear plan to make it happen!

**To schedule dates go to
compassteamonline.co**

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* Must be scheduled by 12/31/2009

