

**Only \$500
per dealership**

**Leasing is Back!
Don' Miss a Sale due to
lack of skills & knowledge!**

Live Web Training

Three Sessions

- Removing the Mystery
- Leasing: You can do it, we can help!
- Executing Managers: for managers only!

Benefits to Live Web Training

- Interactive
- No Travel
- Better Retention of Knowledge
- Sessions are recorded & available for play back
- Lower cost
- Not out of the dealership

System requirements: computer with speakers, running windows 2000,xp or vista, desk phone and a quiet place.

Your staff will learn

1. The Benefits to the customer, dealership and sales person.
2. How to Dispel common myths about leasing.
3. Multiple Lease Presentations
4. Explain Lease End Options in a customer friendly way.
5. Understand leasing terminology.
6. How to handle I don't own it, high miles, wear & tear & can't get out early.
7. Managers will learn what they need to do as a team to capitalize on leasing opportunities.

Schedule of Classes

November 9th–20th

Register at

compassteamonline.com

